

CASES IN TELECOMMUNICATIONS COMPETITION

**Workshop Sponsored by the Public Utility Research Center
and the International Telecommunications Society**

**September 1, 2001 1:00-5:30 p.m.
Hamilton Conference Center at Trinity College, Dublin, Ireland**

This workshop on cases in telecommunications competition will be conducted by the Public Utility Research Center (PURC), University of Florida, in collaboration with the International Telecommunications Society (ITS). The workshop will examine two case studies on competition in telecommunications markets.

The first case, *The Interconnection Dispute*, examines the roles that regulatory commissions play in interconnection. The regulator in the case must deal with competitive issues as well as issues of transparency, legitimacy, and credibility as she considers a dispute between an incumbent and an entrant over interconnection. Issues examined include:

- What roles should regulators play in interconnection disputes?
- What should be the regulator's objectives in resolving interconnection disputes?
- How should interconnection be priced?
- What telecommunications traffic should be covered by interconnection policies?
- What role should regulators play in overseeing payments of bills for interconnection?
- What should be the relationship between the regulator and other government institutions?

The second case, *The Aftermath of Entry*, considers the policy issues that regulators face as telecommunications competition develops beyond the initial entry phase. The regulator in this case is asked to consider steps in deregulating retail services and interconnection. Issues examined include:

- What are the goals and purposes of competition in telecommunications?
- What strategies will firms follow as competition progresses beyond the entry phase?
- What tools can incumbents use to hinder entrants?
- How might incumbents and entrants strategically use regulation to their advantage?
- How should regulation change as competition develops? If regulation is needed, should it focus on interconnection or on retail markets?
- How does the regulator know whether competition is able to regulate market conduct?
- What regulatory rules are necessary even after markets become competitive?
- What monitoring devices, if any, should regulators use to know how markets are performing?

This workshop is funded by the ITS and PURC's *Communications Competitive Research Initiative*, so there is no registration fee. However, there are a limited number of seats, so attendees are encouraged to pre-register by sending their name, title, agency or company name, mailing address, telephone contact numbers, and e-mail address to purcecon@dale.cba.ufl.edu (e-mail) or +1.352.392.7796 (fax).

For additional information on this workshop, please contact Dr. Mark A. Jamison, Director of Telecommunications Studies, PURC, at jamisoma@ufl.edu, +1.352.392.2929 (voice), or +1.352.392.7796 (fax).

For additional information on the ITS Europe Conference (September 2-3), contact Prof. Jürgen Müller, Ph.D., Fachhochschule für Wirtschaft Berlin (FHW), Badensche Str. 50-51, D-10825 Berlin Germany, +(49) (30) 85789-145 (voice), +(49) (30) 85789-199 (fax), or jmueller@fhw-berlin.de (e-mail), or visit the web page <http://userpage.fuberlin.de/~jmueller/its.html>.